

University of Nancy, ICN - France

Approved template of credit transfer (09/10/2015)

Template code: **ICN15**

ICN					UM Equivalency				
No.	Course code	Course title	ECTS	Contact hours	No.	Course code	Course title	Credits	Prerequisite
1	MBAC410EJC	The European Union & the European Institution	2	20	1	BECO410	The European Economy	3	BECO309
	MBAC410EJB	French Economy	2	20					
2	MBAC420FAB	International Finance	2	20	2	FINC401	International Finance	3	FINC211
	MBAC420FAA	Corporate Finance	2	20					
3		French Culture and Franch	2	30	3	FREN400	French in the Modern World I	3	FREN300/301
		French Language Course I	2	20					
4	MBAC410EJA	Intercultural Management	2	20	4	GBMT302	International Management	3	BECO310 / EBIS315 / GBMT300/301
5	MBAC420RHA	International Negotiation	2	20	5	GBMT403	Cross-cultural Communication and Negotiation in Business	3	BECO310 / EBIS315 / GBMT300/301
	MBAC420MKC	Corporate Communication	2	20					
6	MBBA910PSB	Logistics and Transportation in an International Environment	2	20	6	GBMT404	Management of International Trade	3	BECO310 / EBIS315 / GBMT300/301
	MBAC420FAC	Management Control	2	20					
7	MBAC410SEA	Innovation Management & Entrepreneurship	2	20	7	GBMT406	Entrepreneurship	3	MGMT110
8	MBACXX0ICA	International Business Seminars	2	30	8	GBMT407	Selected Topics in Global Business Management	3	GBMT300/301
	MBAC410EJE	Cycle of Conference and Visit 1	2	20					
9	MBAC420MK	International Marketing	2	20	9	MKTG410	International Marketing	3	MKTG220
	MBAC420MKB	Marketing Business Game	2	20					
10	MBAC410MKB	Marketing and E-Business	2	20	10	MKTG431	Internet Marketing: Principles and Models	3	MKTG220

The ECTS and/or contact hours of the selected course is not enough to replace a 3-unit course in UM. Students who want to use this course to replace a 3-unit course in UM must study another similar course together. Then use these two courses to replace one 3-unit course in UM.

This is the course could be used as a supporting course for the main course which the students want to study, yet the supporting course is not limited to this course. Students can select other courses that are similar to the main course as the supporting course.